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CASE STUDY · PROCESS INDUSTRY – SALT

Nordic salt leader – carve-out

1. THE CHALLENGE

A carve-out: replace every tool within 8 months

2. OUR ANSWER

Full switch to SAP IBP within the TSA window

3. THE VALUE

Lower stock, S&OP cycle twice as fast

CHALLENGES

- Integrate the Nordic salt business, in English, into the salt leader's SAP IBP solution
- Align master data between source systems and SAP IBP
- Ensure planning dashboards are available and validated
- Close gaps in working methods to harmonise the supply chain

Short 8-month TSA

Data harmonisation and cleansing

PLANNING COVERAGE

S&OP	Supply	Production	Optimizer

OUTCOMES

-17%
inventory levels

2 → 1
month S&OP cycle

- IBP governance in place
- Synergies and faster operations

SCOPE

4 plants – 3 million tonnes
5 central warehouses
4 countries

SYSTEM LANDSCAPE

BEFORE	AFTER
~~SAP ECC~~	SAP S/4HANA
~~SAP BW~~ →	SAP IBP
~~Arkieva~~	SAP BI
~~Excel~~	

Facing a similar challenge? Let's talk.

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